



## Branded White Label Reseller Program

Our Branded White Label Reseller Program enables Service Providers and Managed Service Providers to immediately drive SD-WAN and SD-Security revenues with turn key SMB and Enterprise offerings.



### Become a Versa Branded Service Provider

- No commitment required
- No upfront costs
- Pay as you go
- Integrate with existing offerings
- Accelerate recurring revenue
- Industry leading margins

### WHAT YOU PROVIDE

- Sales and Account Management
- Billing Management
- Tier 1 Support

### WHAT WE PROVIDE

- Branded SD-WAN and SD-Security offerings
- Competitive, scalable, and easy to sell products
- Fully “as a service” subscription services
- Branded marketing materials
- Sales enablement
- Site designs and configurations
- Hardware procurement and management
- On-going management and support



## Program Offering

VERGX Secure SD-WAN base offerings are industry leading solutions which were built for both SMB and Enterprise businesses. The SMB offering is for small to medium type businesses needing “enterprise like” SD-WAN and security features, but do not have the complexity or need for certain features. Our Enterprise offering is built for any type of businesses and has some additional features that can meet any business need. Our base offerings include routing, SD-WAN, and security features that operate on a scaled hardware device for each location. A logical set of add-on features are easily added for sites that require these features.

## Secure SD-WAN Features

Secure SD-WAN Features	SMB	Enterprise
Tiers / Through Put	✓	✓
Base Router	✓	✓
ZTP/Remote Management	✓	✓
Site 2 Site VPN	✓	✓
L4 Stateful Firewall / DOS	✓	✓
Multiple WAN Links	2	2+
SD-WAN Traffic Engineering	✓	✓
SaaS Optimization	✓	✓
Managed, Analytics, Reports	✓	✓
NGFW *	✓	✓
LTE / WiFi *	✓	✓
Advanced Security (UTM / AV) *	✓	✓
Remote VPN		✓
Off Net App Assurance		✓
Advanced Routing		✓
Service Chain / Gateway		✓
Virtual / Cloud		✓
FEC, Cloning, Striping		✓
High Availability *		✓

\* available as add-on features

## Our Differentiators

- Industry leading technology
- Integrated SD-WAN and Advanced Security features
- Certifications
- Tools, Analytics, and Reporting
- Simple ‘as-a-service’ offering
- Competitively priced
- Site designs, installation, and customer focus

Industry Leading  
Technology



If you are interested in becoming a VERGX White Label Reseller, please visit our web site.

[WWW.VERGX.COM](http://WWW.VERGX.COM)

